



## About us

**Dipl.- Ing. André Ommer,  
glasssglobal Group / OGIS GmbH  
2025**

# glasssglobal Group / the global glass competence



## Business Segments

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### glasssglobal Community /

www.glasssglobal.com is the leading portal for the international glass industry. Over 360,000 visitors/month use the portal as expert marketing channel, browse the portal to get updated information, execute researches or successfully trade equipment for glass.

[www.glasssglobal.com](http://www.glasssglobal.com)

### glasssglobal Consulting /

Our team of glass production and market experts prepares general and customized glass market studies and marketing concepts, conducts price and competitor analyses, SWOT analyses and evaluation of investments, and develops sales strategies and bankable business plans e.g. for greenfield glass production plants.

[www.glasssglobal.com/consulting](http://www.glasssglobal.com/consulting)

### glasssglobal Trading /

The Trading platform is an international business area for all companies active in purchase and sale, covering all technologies. The key segments are dedicated to glass production and processing equipment and float resp. container glass trade.

[www.glasssglobal.com/trading](http://www.glasssglobal.com/trading)

### glasssglobal Finance /

#### **Market and Feasibility Studies / Bankable Business Plans /**

glasssglobal expert team consults in market and production analysis, evaluation, conception and due diligence of complete glass factory installations for container float and solar glass industry.

### glasssglobal plants /

Access to data from glass producers worldwide - display factories by furnace details, capacities, glass types, year of construction, IS-machines etc. Glass market and product statistics, country forecasts

[plants.glasssglobal.com](http://plants.glasssglobal.com)

#### **glasssglobal Group**

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[info@glasssglobal.com](mailto:info@glasssglobal.com), [www.glasssglobal.com](http://www.glasssglobal.com)

- World's leading e-commerce network for the international glass industry with over 360,000 visitors per month resp. 8.2 million page impressions. Expert network with Companies, Projects, News, Jobs, Calculations, Consulting, Technology. Established in year 2000.
- **Market Evaluation for glass industry projects (greenfield / brownfield) in float glass and container glass industry, Feasibility studies, Pre-feasibility studies, Benchmark, Bankable Business plans**
- Company Database  
Up-to-date, multi language company directory for flat, hollow, technical, solar and tableware, traders, buyers and associations etc.
- Machine and products trade  
Trade section for new and used equipment and successful marketing of glass products.
- Projects  
Up-to-date information about new projects in glass industry – float, hollow, technical from Greenfield to furnace repair.

- Special Engineering Software for glass producers & consultancy for glass makers and processing companies. Benchmark with furnace evaluation and CO2 savings potential
- Analyze & Benchmark  
We help you analyzing and benchmarking your glass production and run projects to reduce costs (with energy costs in particular), minimize CO2 and NOx emissions (with additional returns through emission trading schemes), increase efficiencies, enhance glass quality and optimize productivity.
- Improve  
Additionally we support you to improve competitiveness, diversify production e.g. towards Photovoltaic glass plus buy and sell glass.
- Expert Team  
»glassglobal Group« is a team of professionals with technical, commercial and marketing expertise within glass and works in close cooperation with competent partners.

# André Ommer

## Managing Owner



- Dipl.-Ing. André Ommer, born 8 February 1967 in Zweibrücken, Germany, graduated as an industrial engineer with emphasis on glass technology from Duisburg University (1994).
- He currently acts as CEO of OGIS GmbH (2000 to date), his own company, which is best known today for running the world's leading glass portal ([www.glasssglobal.com](http://www.glasssglobal.com)). The portal attracts millions of visitors every year and is the leading information broker to the glass industry today.
- André started his career as Sales & Marketing Engineer at Pötting Ingenieurbüro GmbH & Co. KG (1994), a firm specialized in the manufacturing and installation of machines for the glass industry, where he held responsibility for worldwide sales.
- André Ommer has privileged access to substantial know-how about glass related transactions, past, present and planned, worldwide.
- He is an appreciated partner, to equipment buyers and sellers, as well as to glass professionals and decision makers on large scale investments and long-term projects in the glass industry. In addition, André has commercial insight into the raw materials and equipment used by operators of more than 1300 production locations for glass, worldwide, his understanding of the cost and benefit of using certain equipment and processes are most valuable.

# Competence Team



- Knut Alt, Dipl.-Ing.  
Knut joined the group in 2009, with a background as a graduate engineer in mechanical design, specializing in rolled solar glass fabrication from rock bottom into sales of glass to solar module makers.

The glass competence team headed by above experts is working together since and is regularly updating its specialist and market knowledge in the entire glass business.

- Hans Mahrenholtz, Dipl.-Ing. of the Technical University of Clausthal, Germany for Ceramics (including Glass) and Energy Process Engineering.  
Hans started his glass business career in 1989 and now generally works as a Senior Consultant for the Glass Service Group, Czech Republic, with activities in Sales, Marketing, Product Development, but mainly Consulting (including Surveys, Audits, Due Diligences and Data Analyses).  
Hans joins the competence team as expert for dedicated projects.

- Bettina Heuter  
Bettina is longterm (founding) employee of glasssglobal Group and is responsible for research and customer relationship within the glass industry. She is graduated commercial assistant.

Before starting with André at glasssglobal Group, she worked as key account and marketing expert in a German company for glass machinery construction. Bettina meanwhile has almost 40 years knowledge about glass machinery and production and speaks multiple languages.

# glasssglobal Group Portfolio...

Market Research /Feasibility Studies, Bankable Business plans



- Glass products
- Glass technology
- Glass chemistry & specifications
- Glass market & overview
- Glass producers – profiles & analysis
- Glass supplier chain – profiles, evaluation & analysis
- BAT technology
- Evaluation of market segments
- Analysis of trade flows, import & export
- Visualization of glass markets
- Visualization of glass production sites
- Glass recycling worldwide evaluation
- Glass recycling demand and production
- Glass recycling markets and trends
- Market analysis, outlook and trends evaluation for different kinds of glass (float, solar, patterned, hollow, technical, tableware)
- Technical due diligence evaluation
- Plant investment analysis
- Price analysis
- Evaluation of EBIT and key company figures
- SWOT analysis
- Establishment of Bankable business plans
- Analysis of studies, market evaluations and offers in technical and commercial topics

# glasssglobal Group Portfolio...

Market Research / Surveys / Studies / Reports etc.



- PV products
- PV technology
- PV glass Market analysis, outlook and trends evaluation for different kinds of glass (float, solar, patterned, hollow, technical, tableware)
- PV module market & outlook
- PV producers – profiles & analysis
- Producers and analysis
- Supplier chain – profiles, evaluation & analysis
  
- Further technologies e.g. coating, AR, toughening



# glasssglobal Group Portfolio...

Available on request / Project execution etc.



- On-site check / Audit (furnace, raw materials, glass chemistry etc.)
- Process benchmarking and glass melting in particular
- Process optimisation – costs, emissions, yield etc.
- Furnace design and operations support (with CFD – Fluent & Glass Service -, expert calculation systems)
- Project Management support
- Recruitment support

# Qualifications



- World's leading e-commerce portal for the international glass industry with over 360,000 visitors per month resp. 8.2 million page impressions
- focused on glass industry and not merging with other industries
- active in this segment since October 2000
- present on mayor vital exhibitions such as glasstec, China Glass, Glassman exhibitions
- largest network for the glass industry in the world
- individualized market studies, feasibility studies on glass industry e.g. container glass, flat glass, tableware, glass production, markets
- analysis of projects from concept to EPC
- supplied to well renowned business partners

# glasssglobal Group Extract of References

Float / Solar Glass Producer



Cevital, MFG SpA.

Market and feasibility study on solar glass project



Canadian Premium Sand Inc.

Market and feasibility study on glass sand  
Consultation to float glass / solar glass project



Guardian Europe Sarl.

Analysis on float glass industry, worldwide



Corning International

Flat glass prices for thin glass, display glass,  
max. 3 mm / selected areas

# glasssglobal Group Extract of References

Float / Solar Glass Producer



Phoenicia Flat  
Glass Industries

Float glass market survey, for ultra clear solar float glass, worldwide



Emirates Float  
Glass LLC

Float and solar glass market survey and analysis



Sisecam Group

Float glass market survey, worldwide



Qatar Industrial  
Manufacturing  
Company (QIMC)

Float and solar glass project, market and feasibility study

# glasssglobal Group Extract of References

Float / Solar Glass Producer



Obeikan Glass

Analysis of raw materials for ultra clear glass



Obeikan Glass

Market study on solar and float glass

Ducatt

Market and feasibility study for rolled solar glass plant with 2mm, Bankable Business plan, Marketing concept and sales support

several

Bankable Business plans for anonymous

# glasssglobal Group Extract of References

## Beverage Producer



- Heineken Beers
- Coca-Cola Soft Drinks
- Nestlé Water, Food and Soft Drinks
- AB-Inbev Beers and Spirits
- Diageo Spirits
- Bacardi Spirits
- Swinkels Beers
- Heinz Sauces and Food
- Fever-Tree Carbonated Soft Drinks
- Davide Campari Spirits
- Jacobs Douwe E. Jars

# glasssglobal Group Extract of References

Beverage glass Producer



- Qatar Industrial project & Manufacturing Company (QIMC) Feasibility and consultation to container glass  
Due diligence analysis of container glass factory
- Cevital, MFGM Market and feasibility study on container glass project
- O-I Market study container Glass, worldwide
- Anonymous analyse Analysis of container glass landscape in USA to selection for new location
- Ciner Glass Market study container Glass, Europe
- Majan Glass Due diligence audit of container glass factory to match Coca Cola purchase conditions
- IKEA Audit of Chinese tableware glass factory

- Feve presentation European glass industry summary for EU-board
- RolandBerger Analysis on container glass landscape in UK to verify new location
- Solinnen SAS Analysis on energy consumption of glass industry in Europe
- Poyry Capital Analysis on container glass industry, worldwide
- Goetz Partners Analysis on container glass industry, worldwide
- Bain & Company Analysis on container glass industry, worldwide
- IFC Analysis on float and container glass industry, worldwide
- German company Analysis on float glass industry for a project dedicated in Africa
- CDE Asia Limited Analysis on float and container glass industry, worldwide



- Messe Düsseldorf Analysis on glass industry worldwide, potential customer evaluation  
Analysis and consulting about solar glass production
- McKinsey Float glass market study, impor—export statistics / selected countries
- RolandBerger Float glass market study, import-export statistics / including PV glass / selected countries
- Oaklins Baltic Analysis on float and construction glass industry, worldwide
- Lisec Market potential in float glass industry
- KUKA Robots Market potential in float glass industry
- The Linde Group Global approach in float glass industry for H2, N2, O2, worldwide potential customer evaluation
- Siemens Marketing and sales support worldwide

# glasssglobal Group Extract of References

## Supplier



- Bekaert/Solaronics Summary about worldwide glass mirror production
- RHI Glas GmbH Market potential in container glass industry
- African Co. Market and feasibility study ultra clear sand for glass production, worldwide  
Bankable business plan
- Sibelco Analysis on worldwide glass industry regarding sand
- L'hoist Group Market study on float glass and container glass, worldwide
- Brightplus OY Analysis on float glass coating market, worldwide
- GAW technologies Analysis on fiber glass market and technologies, worldwide
- Anonymous Market study for new laminated glass equipment for market launch
- Framery Acoustics Market study flat glass applications, soundproof,
- Anonymous Market study flat glass applications, fire rated glass and technologies, worldwide

# Contacts



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